

CMMC Compliance Delivered at Mission Speed

With CyberSheath's integrated security and compliance model, DMI achieved a perfect CMMC Level 2 score in only two months and avoided costly disruptions to federal contract eligibility.



Client

DMI is a global leader in digital transformation and managed services, providing end-to-end solutions across mobility, cloud, cybersecurity, network operations and application development. The company supports federal, state and local government agencies and commercial enterprises worldwide. Headquartered in McLean, Virginia, DMI employs approximately 1,100 people.

Situation

As a long-standing federal contractor, DMI needed to demonstrate secure and fully auditable handling procedures for Controlled Unclassified Information (CUI) in order to continue bidding on Department of Defense/War (DOD/DOW) contracts. A gap assessment exposed a major challenge. The company operated entirely in commercial cloud environments and relied on commercial vendors for security, mobility, help desk operations and ticketing systems. Meeting CMMC Level 2 requirements required a transition to Government Community Cloud (GCC) and a wholesale replacement of core providers.

The timeline added significant pressure. DMI had already committed financially to a scheduled CMMC assessment beginning on April 1, 2025. There was no option to delay or reschedule. When CyberSheath was engaged in late 2024, DMI had roughly three months remaining. This preparation period was reduced to about two months due to concurrent DMI SOC 2 and ISO 27000, 9000 and 20000 audits, which created DMI resource constraints and delayed onboarding by more than a month.

Failure to pass the assessment would have immediately put future DOD/DOW contract eligibility and a meaningful portion of the company's revenue at risk.

Process

DMI originally engaged CyberSheath for Managed Security Services. Through early planning sessions, DMI recognized the advantage of CyberSheath's integrated model, which combines managed SOC operations, Federal Enclave architecture, documentation support and CMMC readiness in a single program. This avoided the delays, handoffs and coordination issues that typically occur when multiple vendors share responsibility.

CyberSheath accelerated the engagement through:

- **Fast-track onboarding:** Rapid deployment of security tooling and operations in parallel with DMI's ongoing audits, reducing a process that normally takes months to a matter of weeks.
- **Scope optimization:** Collaborative work to define a narrow compliance boundary focused on DMI's federal services division. This was possible because DMI is a professional services organization whose consultants typically work on government-furnished equipment at government sites, which significantly limits CUI exposure.
- **Environment configuration:** Alignment of DMI's GCC tenant with all CMMC Level 2 requirements, including identity, endpoint, network, logging and audit controls.



- **Documentation development:** Creation of a complete system security plan, supporting policies and procedures, and a full evidence package tailored to the assessment expectations.
- **Assessment preparation:** Direct coaching, readiness reviews and guidance on evidence demonstration and control interpretation.

Solution

CyberSheath delivered a combined managed security and CMMC compliance solution centered on its Federal Enclave model. The approach leveraged DMI's GCC environment, which already separated federal operations from commercial operations. This separation gave DMI a natural compliance boundary with limited technical sprawl.

DMI's operating model also helped streamline the process. Because DMI consultants perform most of their work at government sites using government-owned devices, the company's internal IT systems had limited interaction with CUI. This allowed CyberSheath to establish a narrow, well-defined scope that reduced the overall burden of achieving compliance.

CyberSheath's security analysts, engineers and compliance specialists supported DMI throughout each day of the intensive assessment week. The team answered auditor questions in real time and demonstrated controls directly, ensuring a smooth evaluation.

Results

DMI earned CMMC Level 2 certification with a perfect score of 110. The formal assessment was conducted by Reef Systems beginning on April 1, 2025, and concluded within one week. The certification was issued approximately two months later following the assessor's internal validation process.

DMI is now positioned to continue pursuing and executing DOD/DOW contracts without interruption. Today DMI relies on CyberSheath to manage its entire IT and security stack, sustain continuous compliance, respond to scope changes and ensure the environment remains aligned with evolving federal requirements.



Insights

The DMI engagement highlights four critical lessons for federal contractors pursuing CMMC certification under time pressure:

- » **Integrated security and compliance services reduce risk and accelerate delivery.** A single partner responsible for security operations, documentation, architecture and audit support removes friction and speeds readiness.
- » **Preparation determines onboarding speed.** Organizations that complete cloud migration, domain separation and vendor consolidation before engaging a compliance partner can dramatically compress timelines.
- » **A well-defined scope is a strategic advantage.** Professional services organizations, especially those whose teams operate primarily on government networks and equipment, can often create narrow compliance boundaries that reduce cost and complexity.
- » **Audit-week support drives better outcomes.** Having experienced compliance professionals available during the assessment to interpret questions, demonstrate controls and manage evidence lowers the risk of findings and increases auditor confidence.

CyberSheath is a longtime leader in the DOD/DOW cybersecurity space and an expert in DFARS, NIST and CMMC regulations. CyberSheath solves the whole problem with a flexible approach that meets each customer exactly where they are and guides them to full compliance at the lowest possible cost.